



SARCO
Consultants LLP.

Profit from Corporate Excellence

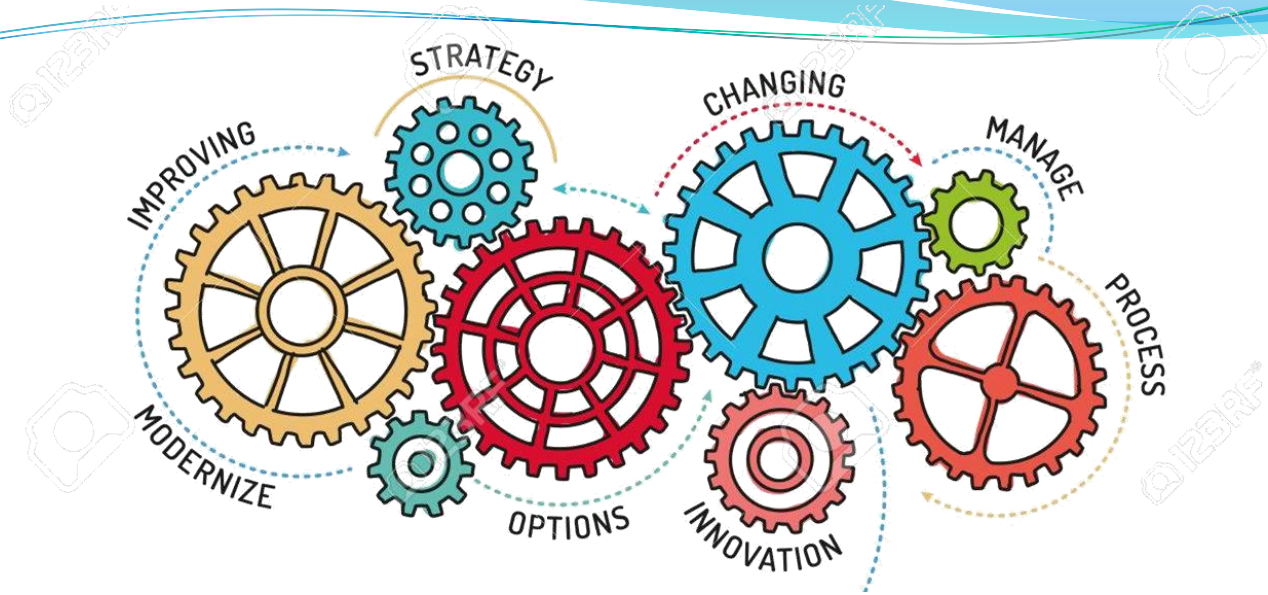


BEAT

SARCO's

Excellence in

Business Energising, Actuating & Transformation



Business Transformation

- Clarity - Transparency - Empowerment - Sustainability



What is Business Transformation?

"Business Transformation is the process of:

- fundamentally changing the *systems, processes, people and technology* across a whole business or business unit,
- to achieve *measurable improvements* in efficiency, effectiveness and stakeholder satisfaction.

A business transformation project is likely to include any number of change management projects, each focused on an individual process, system, technology, team or department."






Where is it used?

It is ideal for:

- Start-ups
- Companies having ≥ 10 employees
- Companies having growth plans
- Companies foraying into new business avenues
- Companies struggling with fire-fighting issues
- Companies facing low morale / high attrition rates
- Companies wishing to establish, implement and maintain formal Business Systems



What are the Advantages of Business Transformation?

| | | |
|-----------------------------|---|--|
| Updated Company Vision |  | The Company Vision is updated to suit the current context; is therefore more relevant and beneficial for the Company to achieve |
| Vastly Improved Performance |  | An organisation can achieve radical changes in performance (as measured by cost, cycle time, service and quality). |
| Boosts Competitiveness |  | It boosts competitiveness in the operations network through simpler, leaner and more productive processes. |
| Revolutionary Thinking |  | Reengineering encourages organisations to abandon conventional approaches to problem solving and to “think big” and “Out of the box” |
| Greater Collaboration |  | The Company benefits from vastly increased levels of collaborative working and teamwork |

| | | |
|--------------------------|---|--|
| Improved Decision Making |  | Decision making becomes much more efficient and effective at ALL levels of the Organisation |
| Increased Agility |  | Leaner processes, greater teamwork and improved communications lead to faster response times |
| Risk Mitigation |  | All Policies, Processes and Procedures are aligned in a manner to mitigate risks to the Organisation |
| Improved Customer Focus |  | Transformative initiatives aid immensely in bringing the Customer back in focus - where he belongs! |

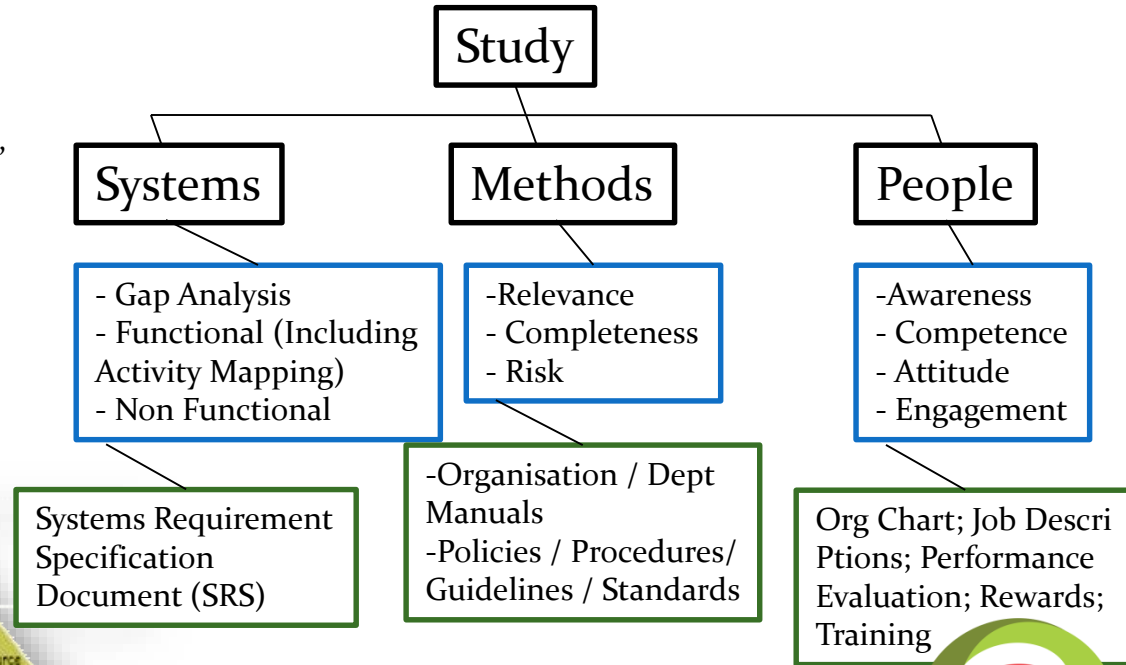
... and many more...ALL leading to
Sustainable Growth & Profits



Unbeatable BEAT!

Methodology:

- All Solutions given by SARCO are preceded by detailed studies
- Stating / Restating Business Goals and Objectives, including Mission, Vision, Value (MVV) Statements
- Introduction / Re-engineering of Systems / Manuals, Policy / Process / Procedures / Manpower Definitions
- Training
- Implementation
- Review and Update
- Quarterly Audit



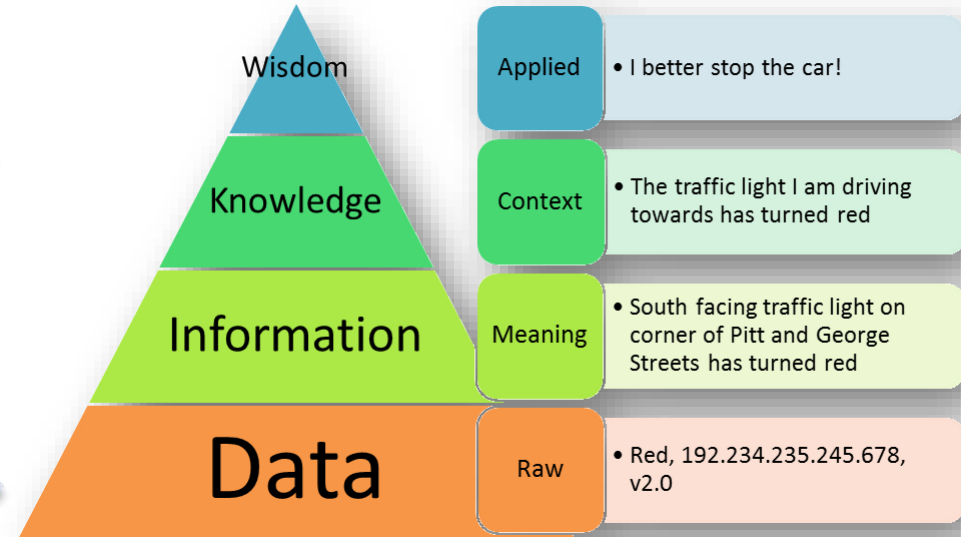
Options

Option 1

- Enterprise-wide Coverage
- Areas selected and prioritised by Business Dynamics

Option 2

- Specific Pain Areas identified by YOU
- We provide the solutions for these areas first



**DATA for EFFECTIVE
Business Decision Making**



Deliverables (Example: 20-50 Crore Co; 1 HO+2 Locations; < 50 employees)

| Deliverable | Content | Timeline |
|--|--|---------------------------------|
| Activity Mapping Report | <ul style="list-style-type: none">*Right Person for the Right Job issues; *Redundancies in Operations; *Duplication of Effort; *Collaborative / Team Working Issues; *Undue Person Dependencies; *Parallel Systems in place (to be rooted out!) | Within 3 months of commencement |
| System Study Report, with Gap Analysis | <p>Gaps identified in terms of:</p> <ul style="list-style-type: none">* Functional Areas:<ul style="list-style-type: none">* System V Existing Requirements* System V User Awareness* System V Best Practices* Non Functional Areas:<ul style="list-style-type: none">* Availability and Reliability* Data / Information Quality and Security* Future Readiness including Upgradability / Scalability* Risk in terms of Compliances, Redundancies and Dependability <p>With Recommendations and Roadmaps for Improvement</p> | |



Deliverables (Example: 20-50 Crore Co; 1 HO+2 Locations; < 50 employees)

| Deliverable | Content | Timeline |
|---|---|--|
| Organisation / Department Manuals Policies, Procedures, Standards, Guidelines | The Organisation Manual contains the Organisation Chart spelling out the hierarchy, roles, responsibilities and authority structures; The Departmental Manuals contain the details of working and organisation of individual departments; Policies (Mandatory edicts by the Management), Procedures (How things are done – keeping LEAN practices in focus), Standards (Minimum attributes / metrics that significant activities must conform to – great for Continuous Improvement Initiatives) and Guidelines (Recommended practices) are set out in appropriate manuals. | Within 2 months of approval of System Study Report |
| Training | Trainings shall cover a Change Management Workshop to begin with for all employees, and subsequently training with respect to changes in individual departmental personnel shall be provided. Cross functional teams shall also be considered, where appropriate | Within 2 weeks of freezing of above Manuals |



Deliverables (Example: 20-50 Crore Co; 1 HO+2 Locations; < 50 employees)

| Deliverable | Content | Timeline |
|---------------------------------|---|-----------------|
| Implementation Feedback Reports | Points for Improvements / Refinements to various Manual items, as encountered during the Implementation phase (Normally 2 – 3 months) | Need based |
| Quarterly Audit Reports | Audits shall be conducted on a Quarterly basis, and findings thereof shall be communicated via Audit Reports | Quarterly basis |



THANK YOU!

We look forward to a long and mutually rewarding association with you!



www.sarcoconsultants.com



contact@sarcoconsultants.com



+91 89569 71427

